

**SANIAH WIDURI, SH, LL.M**

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***Transaction Experience***

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Transaction	Company
Merger & Acquisition	<p>Represented various clients having business in shopping mall development to acquire lands and malls in Indonesia.</p> <p>Represented various clients having business in logistics to acquire lands and warehouses.</p> <p>Represented a technology holding company for the acquisition process of an e-commerce company in Indonesia.</p> <p>Represented various companies for acquisition projects in their capacities as seller and purchaser respectively.</p>
World Trade Organization - Trade Remedies	<p><u>Anti-Dumping/Countervailing Duties</u></p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of uncoated wood-free paper from Indonesia to Korea.</p> <p>Assisted client as the Petitioner in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of uncoated writing and printing paper from Finland, India, Malaysia and Korea.</p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of coated-free sheet paper from Indonesia to the United States of America.</p> <p>Assisted client as Respondent in Anti-Dumping and Countervailing Duties proceeding in relation to the importation of certain coated paper from Indonesia to the United States of America.</p> <p>Assisted client as Respondent in Anti-Dumping proceeding in relation to Anti-Dumping Investigation on Import of Biaxially Oriented Polyethylene (BOPET) originated from the People's Republic of China, Thailand and India.</p> <p>Assisted client as Respondent in Anti-Dumping Interim Review proceeding on Import of Polyester Staple Fiber (PSF) originated from People's Republic of China.</p> <p>Assisted client as Respondent in Anti-Dumping Investigation and its sunset review proceeding in relation to the importation of Clear Float Glass (CFG) from Indonesia to Australia.</p>



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	<p>Assisted client as Respondent in Anti-Dumping proceeding in relation to the importation of Hot Rolled Coild of Other Alloy Steel (HRC) from Republic of China.</p> <p>Assisted client as Respondent in Anti-Dumping proceeding in relation to the importation of nylon film from China to Indonesia.</p> <p>Assisted client as Respondent in the Anti-Dumping proceeding in relation to importation of duplex board from South Korea to Indonesia.</p> <p><u>Safeguard</u></p> <p>Represented Chinese Industry for safeguard allegation at Indonesian Safeguard Committee (<i>Komite Pengamanan Perdagangan Indonesia/KPPI</i>) for export of Certain Dextrose Monohydrate from China to Indonesia.</p> <p>Represented Chinese Chamber of Commerce of Metals, Minerals &amp; Chemicals Importers &amp; Exporters (CCCMC) for safeguard allegation at KPPI for export of Ceramic Tile from China to Indonesia.</p> <p>Represented Indonesian paper industries in answering the evaluation questionnaires and assisting the client in verification process required by KPPI.</p> <p>Represented Chinese Industry for safeguard allegation at Indonesian Safeguard Committee (<i>Komite Pengamanan Perdagangan Indonesia/KPPI</i>) for export of Fabric/Textile to Indonesia.</p> <p><u>Tariffs Harmonization (Most Favoured Nation)</u></p> <p>Assisted local paper industry concerning tariff harmonization for coated printing and writing paper against Indonesian government.</p>
Labour and Employment	<p>Represented a company (subsidiary of Japanese conglomerate group for settlement of labour dispute in Batam).</p> <p>Represented a multinational electronic company for negotiation process concerning compensation settlement with its employees.</p> <p>Represented a subsidiary of Switzerland business group for negotiation process concerning compensation settlement with its employees.</p> <p>Assisted various companies in preparing employment agreements under Indonesian law.</p>



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Business Contract	Represented an IT services and consulting company for negotiation process with its employees.
	Represented a company in hospitality business in labour dispute with its ex-employee.
	Represented and negotiated for Indonesian companies for negotiation process concerning procurement contracts with local and foreign suppliers.
Joint Venture	Acted and negotiated for Indonesian companies concerning distribution, agency and sales contracts with its customers.
	Assisted an Indonesian Airline Company regarding a contract to provide delivery fuel service in Kalimantan and Papua.
	Assisted in drafting and negotiating a Joint Venture Agreement and the incorporation of Joint Venture Company between an Indonesian Company and a Chinese Company in solar panel industry.
	Assisted in drafting and negotiating a Joint Venture Agreement of between an Indonesian Company, a US Company and a Chinese Company which have business in Activated Carbon.
	Assisted a Chinese Company to draft and negotiate a Joint Venture Agreement and set up a Joint Venture Company with an Indonesian Company in logistic business.
General Corporate Matters	Assisted an IT Services Company to have a joint venture with an Indonesian Transportation Company, including to set up a Joint Venture Company in transportation technology services.
	Acted for one of the biggest pulp and paper industries and its subsidiaries regarding general corporate legal matters.
	Represented and negotiated for several major Indonesian companies for negotiation process concerning IT software agreements with SAP.
	Acted for Indonesian clients for negotiation process concerning cooperation agreements with both local and foreign NGOs and government institutions.
	Acted for Indonesian clients for negotiation process concerning cooperation agreement in REDD (emission reduction) project in Kampar, Riau, Sumatra.
	Acted and negotiated for Indonesian clients for negotiation process concerning service agreements with various international environmental services providers.



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	Assisted in the establishment of a foreign direct investment company in Indonesia that conducts business in the form of Bonded Logistics Center activities/ <i>Pusat Logistik Berikat</i> (PLB), Entrepreneurs in Bonded Logistics Centers/ <i>Pengusaha Dalam Pusat Logistik Berikat</i> at PLB warehouses in Indonesia.
	Assisted in the establishment of a foreign direct investment company in consultancy of IT business focusing on cellular network test and analysis (walk and drive), and network optimization.
	Assisted an American IT company that runs communication APIs focusing on customer service, to comply with Indonesian laws regarding the Electronic System Organizer, and review its privacy notice.
Inheritance Right	Assisted Indonesian conglomerates' family related estates in foreign countries by providing Affidavits to support their application of grant of probates in Singapore, BVI and HongKong.
Etc.	